

Red Hat Teams with Industry Leaders to Expand Partner Ecosystem for Red Hat Storage

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Extended Capabilities Accelerate Time-to-Value for Large-scale Storage Architectures

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Red Hat, Inc. (NYSE: RHT), the world's leading provider of open source solutions, today announced its collaboration with leading IT providers to deliver new capabilities for storing and managing enterprise environments with extremely heavy data workloads. Today Red Hat delivers the first set of synergistic reference architectures based on its open software-defined storage platform with CommVault, HP, Intel, and Supermicro. Customers can now quickly and confidently deploy a storage solution that leverages existing storage functionality while easily accommodating future features.

The capabilities created by Red Hat and its partners are designed to accelerate and simplify the implementation of data back-up, content clouds, big data storage, and a range of industry-specific storage solutions designed to handle massive amounts of unstructured data.

Red Hat Storage with CommVault for Archive and Back-up

Enterprise data management solutions built on CommVault's® Simpana® OnePass feature and Red Hat Storage simplify data management and significantly reduce back-up windows over legacy storage solutions. This combination provides a converged process for backup, archive and reporting with an open software-defined storage platform that enterprises can scale-out to support petabytes of data and can be deployed on on-premise hardware or in the cloud.

Red Hat Storage with HP for Big Data Storage

Big data is driving growth and innovation in organizations, but with it comes the need to efficiently and cost effectively store and managed data at petabyte-scale whether it is large files and objects, unstructured data, videos and media files, or machine-generated data. HP and Red Hat have designed a purpose-built scale-out storage solution to meet the datacenter challenges to save space, energy, and time when deploying large data workloads. Red Hat Storage open software-defined storage platform and the HP ProLiant® SL4500 server line enable enterprises to efficiently and cost-effectively store and manage big data growth.

Red Hat Storage with Intel for Content Cloud Storage

Unstructured data is the fastest growing type of data in the enterprise today, fueled to a large extent by the growth in rich media content. Content clouds are emerging to provide a range of IT and consumer services for rich media consumption and distribution, requiring unprecedented amounts of data to be continually stored and managed. To meet this growing demand cost-effectively, companies have turned to standard Intel® Xeon® processor-based servers. Red Hat and Intel have created a content cloud storage reference design using Intel Xeon processor-based storage servers and Red Hat's software-defined storage platform to speed organizations' ability to rapidly implement content clouds.

Red Hat Storage with Supermicro for Industry-specific Storage Solutions

Red Hat and Supermicro have collaborated to develop several industry-specific solution blueprints designed to maximize the value of enterprise storage investments. The companies have outlined unique solutions using Red Hat Storage and Supermicro servers and storage hardware for targeted industry segments, including telecommunications and media providers.

Supporting Quotes

Scott Clinton, senior director, product management and marketing, Storage, Red Hat

"As Red Hat continues to expand its storage partner ecosystem, we are providing more choices and proven interoperability through solution blueprints for Red Hat Storage software-defined storage. The selection of Red Hat Storage by leading IT providers affirms open, software based storage is a fundamental core component to their enterprise infrastructure solutions, and we look forward to continuing to broaden our partner ecosystem in the future."

Jeff Echols, senior director of product and solutions marketing, CommVault

"CommVault Simpana10 sets a new standard for data and information management that delivers a significant leap on how companies manage data for their mobile workforce, improve operational efficiency at scale and extract more value from their data for better, more timely decision making. The combination of Simpana 10 and Red Hat Storage provides a cost-effective option for scale-out storage and our joint solution enables customers to manage storage growth more effectively based on intelligent software and their choice of hardware."

Bev Crair, general manager, Storage Division, Intel

"In the last year, Red Hat and Intel have collaborated to create a reference design that addresses the massive growth in unstructured data. This reference design helps solve customers' data growth challenges with Intel Xeon processor-based servers that, along with the Red Hat software, can provide the functionality and economics that customers are demanding."

Wally Liaw, vice president of sales, International, Supermicro

"Supermicro teamed with Red Hat provides customers compelling value with high performance, cost-effective compute and storage solutions optimized to meet their exacting needs. The powerful combination of Supermicro's hardware engineering expertise and Red Hat's acclaimed software-defined storage enables a new class of highly scalable, high-availability enterprise storage solutions targeted for the rapidly expanding content and analytics dominated data landscape."

Additional Resources

For more information about Red Hat Storage Partners, visit the Red Hat Storage Partner booth at Red Hat Summit #1306

More information about [Red Hat Storage](#)

More information about [CommVault Simpana 10](#)

More information about [HP](#)

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Forward-Looking Statements

Certain statements contained in this press release may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements provide current expectations of future events based on certain assumptions and include any statement that does not directly relate to any historical or current fact. Actual results may differ materially from those indicated by such forward-looking statements as a result of various important factors, including: risks related to delays or reductions in information technology spending; the effects of industry consolidation; the ability of the Company to compete effectively; the integration of acquisitions and the ability to market successfully acquired technologies and products; uncertainty and adverse results in litigation and related settlements; the inability to adequately protect Company intellectual property and the potential for infringement or breach of license claims of or relating to third party intellectual property; the ability to deliver and stimulate demand for new products and technological innovations on a timely basis; risks related to data and information security vulnerabilities; ineffective management of, and control over, the Company's growth and international operations; fluctuations in exchange rates; and changes in and a dependence on key personnel, as well as other factors contained in our most recent Annual Report on Form 10-K (copies of which may be accessed through the Securities and Exchange Commission's website at <http://www.sec.gov>), including those found therein under the captions "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations". In addition to these factors, actual future performance, outcomes, and results may differ materially because of more general factors including (without limitation) general industry and market conditions and growth rates, economic and political conditions, governmental and public policy changes and the impact of natural disasters such as earthquakes and floods. The forward-looking statements included in this press release represent the Company's views as of the date of this press release and these views could change. However, while the Company may elect to update these forward-looking statements at some point in the future, the Company specifically disclaims any obligation to do so. These forward-looking statements should not be relied upon as representing the Company's views as of any date subsequent to the date of this press release.

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